

Monday Morning Motivation 12/5/2011



THE POSITIVE PLACE. SALES MOTIVATION AND PERSONAL GROWTH

Forgiveness.

We're getting to the season of forgiveness, where in the holiday season, we wind up forgiving our friends and family for whatever thing they did against us in the new year.

It's a good thing to do -- mainly because when you give up a grudge, you tend to feel better yourself.

Some things probably won't be forgiven, but for the vast majority of things that happen to us, forgiveness is good for our soul. It helps us mend the broken spots in our past, helps us feel better about ourselves, and increases the amount of happiness that we feel in our lives.

That doesn't mean we should forget everything that has gone on in the past. The phrase "forgive and forget" may be essential for church, but for business, we've got to learn from the mistakes we've made, and the conduct that has been directed toward us. Some people can't be trusted, and shouldn't be trusted. Some things were vast blunders that were stupid errors, but that doesn't mean we want to make them again. Some things just are too life-changing to ever try to forget.

But forgiveness is another story. We don't need to call up the other party on the phone or take them to lunch to forgive them. Many times, forgiveness can be (and perhaps should be) a strictly one-sided affair. This is particularly important when the other person doesn't have a clue that you were ever holding something against them.

So, forgive, and sometimes forget. Do yourself some good, and help mend your soul.

And most importantly, forgive yourself of all the stupid things you've done. Ask for forgiveness when warranted, patch up areas where you have hurt others, cast off the baggage you've been carrying around with you for so long. Where your blunders are concerned, forgive yourself, but don't ever forget it. Become better. Mend the broken places. Strengthen the weak spots. Forgive others and yourself.

We're rapidly nearing the end of the year. Put your troubles behind you, commit to a new year, give as liberally as you can for the holidays, reinvent yourself, and forgive the blunders of the past.

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