

# Monday Morning Motivation 9/19/2011



THE POSITIVE PLACE. SALES MOTIVATION AND PERSONAL GROWTH

## Today only...

"Tomorrow, Tomorrow -- I love ya, tomorrow -- you're always a day away." -- Annie

Altogether too many of us -- myself included -- look to tomorrow as an alternative time to doing something.

But the real problem here is that tomorrow never comes around. We tend to separate time into chunks of days, but the truth is that time is a continual stream -- as anyone who has stayed up all night will be able to tell you. Both yesterday and tomorrow are mere figments of our imagination, created in order to cut up time into more reasonable chunks that align with the setting and rising of the sun.

So, knowing what you know, does it ever make sense to put something off until tomorrow, knowing that tomorrow really never comes?

Sure, there are things that should be put off -- those things that you really shouldn't be doing anyway. Put them off as long as you want.

But for the items that need to be done, do them today, because if you leave them until tomorrow, they will likely not get done.

So follow this advice -- and I will try and do it, too -- as much as possible, do things now -- don't put them off, don't assign them to another time zone, don't push them into tomorrow, unless you are willing and able to schedule them and complete them.

Too many times, "I'll get to it tomorrow" is merely a fiction we use to keep from doing something at all.

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